

Sachin Vishwakarma Assistant Professor

Centre/School/Special Centre: School of Commerce

and Management

Department: Management Studies

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Personal Webpage Link:

Qualifications:

BE (Mechanical): Jabalpur Engineering College

M.B.A.(Aerospace): IIM Bangalore – Toulouse Business School, France

Area of Interest/Specialization:

Business Strategy, Sales & Marketing, Startup

Experience: 17 Years

Awards and Honors:

Research Projects: Skills Gap Analysis between India, USA, Canada, UK and Australia

International Collaboration/Consultancy: Delegate at House of Commons, London for ease of doing business between

India and the UK

List of Publication (All):

1	Evaluating Biofuel Energy Policies for Sustainable Transportation Sector: A System Dynamics Approach	International Journal of Mathematical, Engineering and Management Sciences	Vol. 8, No. 1, 120-141, 2023 https://doi.org/10.33889/IJMEMS.2023.8.1.008
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Administrative Responsibilities:

• Training & placement coordinator

Experience:

- a. 1.5 years teaching experience in Entrepreneurship, Business Development and Sales & marketing at Udhyog Bhawan Jabalpur.
- b. Around 16 years of industrial experience from different MNCs and different countries
- c. Project & design manager for a Special Purpose Vehicle for DRDO
- d. Testing manager for HAL Helicoptor's components in France

- e. Project Manager of production line transfer from USA to India for Aircraft's de-icing system
- f. Delegate in a round table conference at House of Commons, London in 2016, to promote Make in India campaign, and for understanding the businesses issues between India and the UK.
- g. Business development director of a Pune based training organization, for connecting institutes to industries and arrange sort term certification courses for business development and startups in different fields
