

REPORT OF FIRST INTRA NEGOTIATION COMPETITION

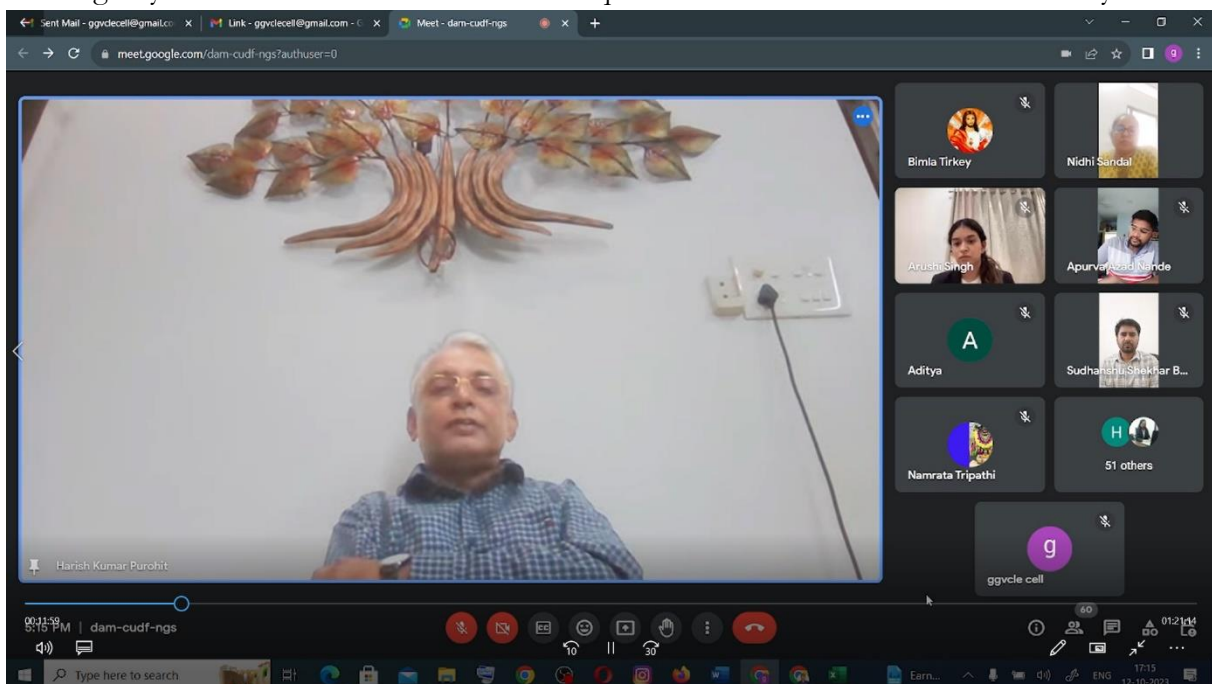
[Oct 17th to Oct, 19th, 2023]

*Prepared by Dr. Sagar Kumar Jaiswal
(Convenor of the Event)*

Alternative Dispute Resolution Cell (ADRC), a newly established student committee supervised by faculty members of which the Coordinator is Mr. Sudhansu Shekhar Bisen, hosted 3 days Negotiation Competition under the convenorship of Dr. Sagar Kumar Jaiswal. This event served as a testament to the ADRC's commitment to its mission, i.e., to enable students to learn the art of alternative dispute resolution mechanism.

The competition revolved around the dispute between two corporate giants in the technology industry: one is a renowned hardware manufacturer, and another is an innovative software development company. These companies had embarked on a joint venture to create a groundbreaking smart home system that combined the features of both hardware and software. Their collaboration was governed by a Joint Venture Agreement (JVA) that defined profit-sharing, intellectual property rights, project milestones, and dispute resolution mechanisms. However, as the project progressed, conflicts emerged. Disagreements over responsibilities, delays in achieving project milestones, and disputes about ownership of critical intellectual property arose, making the situation very much complex. One party went to the court, but the court mandated the disputes be resolved through Alternative Dispute Resolution Mechanism.

Although the event commenced on 17th of October but in reality, it started much before than the starting day. As the success of this event required that students must be sufficiently trained,



therefore, in order to make them enable, the ADR cell, by using the resources of Nidhi Madam, has organised one day workshop on 12th of October, on the topic “**The Art of Negotiation in Mediation Proceeding**”. For this purpose, **Shri Harish Purohit ji**, a Senior Advocate of High

Court of Rajasthan, was invited for gracing the occasion. And he wonderfully delivered an online lecture on this. This educational event equipped our students with valuable skills in the field.

To make participants and students more enabled, ADR Cell organised one more workshop, this time on “**The Art of Procedures of Arbitration Proceedings**”. It was an offline workshop, and was conducted on 13th of October, and **Shir Ashok Kumar Panda Sir**, A Retired District Judge



and former Registrar of Hon’ble High Court of Chhattisgarh, graced the occasion. This session also enabled our students and participants. I congratulate Mr. Apurva Azad, a student coordinator of this event, who manage hard to bring him in our department.

Then come the date of commencement of negotiation competition, everyone was are waiting for. In its augural ceremony, head of department, Dr. Ajaiy Singh did a wonderful job, and it is because of his effort that the department witnessed the presence of **Advocate General of Hon’ble High Court of Chhattisgarh** in our department. **Shri Satish Chandra Verma Ji**, the said advocate general, graced the occasion, encouraged our students, and also cut a ribbon for starting of the Negotiation Competition. He also gave the tips to our participants.



This Negotiation Competition aimed to create a platform where participants could enhance their negotiation skills and foster the spirit of teamwork and diplomacy. And certainly, during these three days the department witnessed some of the brightest legal minds engage in fierce yet constructive negotiations. This Intra Negotiation competition brought together 84 numbers of students across 3rd, 4th and 5th years students. Where 3rd year students played roles of clients, 4th years students—mediator, the role of counsel and coach were played by the students of 5th year.

Two clients, one mediator, three counsel, and one coach constituted one team, thus total 12 team were involved in this competition. And total number of matches among team including semifinal and final were **fifteen**. The teams who played a final round matches actually were involved in 4 matches.

These teams **showcased** their skills not only in negotiation but also in adaptability, creativity, and problem-solving. It was cheering to witness the passion and dedication of each participant, who contributed to the success of this event.

The competition comprised two preliminary rounds, one semi-final round, and one final round. Each round presented a unique set of challenges designed to test the negotiation skills of the participants. The scenarios and case studies were carefully crafted to reflect real-world negotiation situations, including legal disputes, business transactions, and diplomatic affairs.

The judges, who actually are faculty members and research scholars, and among them whom some have practical experiences in the field of negotiation, have played a pivotal role in ensuring the fairness and objectivity of the judging process.

The responsibility of conducting the round was posed on Moderator, and I, without any hesitation, can say that these moderators, who actually are our students, they have done wonderful job, have kept the business of conducting the round, regularly instructing and within control.

Throughout the competition, the department have observed remarkable performances, creative negotiation strategies, and excellent teamwork. The winner and the participants both deserved congratulations for showing their dedication and hard work. Their commitment to this competition has set a high standard for future events.

Following the final round match, that was held on the morning of 19.10.2023, the department witnessed valedictory session. The session was graced by the presence of Hon'ble Vice Chancellor, Prof. (Dr.) Alope Chakrawal, and Registrar, Prof (Dr.) Manish Srivastava, who were the Chief Guest and Guests for both opening ceremony of Computer Lab in the department and the Valedictory Session, respectively. While appraising the computer lab, he was very much particular to need of the students of law. Towards fulfilling the expectation of law students he disclosed that these students will soon have access to database like Manupatra or SCC Online, as per



rule.

Their presence in the Valedictory session were marked by great honor and significance for both the faculty and students within the department, as they had the privilege of receiving words of encouragement and inspiration from these distinguished guests, further motivating them towards academic excellence. Hon'ble Vice Chancellor sir in speech consist of how a law student has to



manage both study and get experience in field od law and according to him a law student has to research cases as much he/she can because it is important for a law student



During the valedictory session, participants and the organizing team were recognized and awarded by Hon'ble Vice Chancellor Sir, which must have been a significant recognition of their efforts and achievements.

The valedictory session's success can be attributed to the invaluable mentorship provided by Professor (Dr.) M N Tripathy, the Dean of the School of Studies of Law. His guidance and support at every step played a pivotal role in ensuring that the session was both purposeful and successful.

The team, composed of the following students under different roles, emerged as the winners and each of them was honored with an Award and Certificate from the Honorable Vice Chancellor.

Client 1	Client 2	Mediator	Chief Counsel	Assistant Counsel 1	Assistant Counsel 2	Coach
Mahak Tolani	Anshi Nidhi Xalxo	Mh. Nakeeb	Azka Alam	Prashthi Shukla	Amisha Panjwani	Studyi Bisen
BCOMLLB	BCOMLLB	BALLB	BCOMLLB	BALLB	BCOMLLB	BCOMLLB
5 TH	5 TH	7 TH	9 TH	7 TH	9 TH	9 TH



Similarly, the team, composed of the following students under different roles, secured the runner-up position and each of them also received an Award and Certificate from the Hon'ble Vice Chancellor.

Client 1	Client 2	Mediator	Chief Counsel	Assistant Counsel 1	Assistant Counsel 2	Coach
Jhalak Sachdev	Swati Ther	Priyanshu Ojha	Adarsh Patel	Gajendra Prakash Sahu	Aditi Parakh	Shakshi Bhargav



Moreover, among all the participants, certain individuals stood out with exceptional performances, capturing the attention of the ADR Cell. These outstanding participants were

acknowledged with Certificates from the Dean of the School of Studies of Law, recognizing their exceptional distinction in their respective categories. Following are the list of such participants:

Best Negotiator	Best Client Counselling	Best Communication Skill	Best Conflict Resolution	Best Mediation Excellence	Judges Choices	Best Ethics & Professionalism	Best Coach
Prasshasti Shukla BALLB	Bhumika Thakur BALLB	Gautami Deshmukh BALLB	Aska Alam BCOMLLB	Ayushi Pandey BALLB	Ashutosh Mishra BCOMLLB	Shreyansh Srivastava BALLB	Shuba & Anmol Gupta BALLB
7 TH Sem	9 TH Sem	9 TH Sem	9 TH Sem	7 TH Sem	5 TH Sem	7 TH Sem	9 TH Sem

The success of this negotiation competition was made possible through the dedicated efforts of a group of students who played a vital role in organizing the event. Their contributions deserve special recognition. Here is a list of those students who worked behind the scenes, but whose active involvement was instrumental in making this event a success.

List of Executive Committee			
Name	Designation	Course	Semester
Apurva Nande	Co-ordinator	BCOMLLB	9 TH
Shekhar Gupta	Co-ordinator	BCOMLLB	9 TH
Chaina Kashyap	Co-ordinator	BCOMLLB	9 TH
Sheetal Gope	Co-ordinator	BALLB	9 TH
Nivbhrith Mishra	Co-ordinator	BCOMLLB	9 TH
Nidhi Tiwari	Deputy Event Coordinator	BALLB	7 TH
List of Heads of Committee			
Suman Srivastava	Media & Promotion	BALLB	7 TH
Satish Singh	Training Officer	BALLB	7 TH
Rajeev Ranjan Bharti	Registration Coordinator	BCOMLLB	7 TH
Harim Om Pandey & Anubhav Singh	Volunteers Coordinator	BCOMLLB	7 TH
Harshit Tiwari	Logistic Coordinator	BCOMLLB	7 TH
Anand Bajaj	I.T. Coordinator	BALLB	7 TH
Arushi Singh	Anchoring	BALLB	7 TH

Hon'ble Vice Chancellor, did not hesitate to appraise their hard labour, and also awarded them with Certificate of Appreciation.



The department also recognized the role of volunteer student members whose hard labour made the event successful. Following volunteer members were awarded with certificate of appreciation by the hand of Head of Department:

S. No.	Name of the Volunteers	Course	Semester
1.	ADARSH MANCHANDA	B.Com LL.B	2nd
2.	ADARSH PANDEY	B.Com LL.B	2nd
3.	ALOK KUMAR DEWANGAN	B.Com LL.B	2nd
4.	AMAN KUMAR SAHU	B.Com LL.B	2nd
5.	ANANYA DUBEY	B.Com LL.B	2nd
6.	ANSHUM TIWARI	B.Com LL.B	2nd
7.	ARPIT UPADHYAY	B.Com LL.B	2nd
8.	AYUSH SAHU	B.Com LL.B	2nd
9.	AAYUSH YADAV	B.Com LL.B	2nd
10.	DEEPALI SINGH	B.Com LL.B	2nd
11.	PRATIK DUTT MISHRA	B.Com LL.B	2nd
12.	RUCHI RAO	B.Com LL.B	2nd
13.	SAKSHI CHOUBEY	B.Com LL.B	2nd
14.	SHRINIDHI KASHYAP	B.Com LL.B	2nd
15.	KHUSHANK YADU	B.Com LL.B	2nd

16.	KHUSAGRA GUPTA	B.A LL.B	2nd
17.	KHYATI KUPATKAR	B.A LL.B	2nd
18.	AJIT GHOSH	B.A LL.B	2nd
19.	SADHANA	B.A LL.B	2nd
20.	PRANIDHI TIWARI	B.A LL.B	2nd
21.	PRIYESH JAISWAL	B.A LL.B	2nd
22.	RADHIKA KUMARI	B.A LL.B	2nd
23.	SAMRIDH VISHWAS	B.A LL.B	2nd
24.	V.K. RADHAKRISHNA	B.A LL.B	2nd
25.	SRIJAN DIXIT	B.A LL.B	2nd
26.	RIMSHA AMBER	B.A LL.B	2nd
27.	SHUBHAGI PANDEY	B.A LL.B	2nd
28.	SUNIDHI SINGH	B.Com LL.B	2nd
29.	GAURAV GAIKWAD	B.Com LL.B	7th
30.	MATTILY JHA	B.Com LL.B	7th
31.	ISHA HARBANSH	B.Com LL.B	7th

Summarising the points, it can be said that, this First Intra Negotiation Competition witnessed the power of negotiation, diplomacy, and the determination of participants. The department witnessed immense growth, and there is no doubt that the skills developed here in the competition will serve them well in their future endeavours.

The feedback from participants and attendees was overwhelmingly positive. Participants appreciated the well-structured competition and the opportunity to apply their legal knowledge in practical scenarios. They also found the workshops and discussions informative and insightful.

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